

## PRICING DETAILS FOR LUPUS MARE SEASON 2021

20 cabins, 46 guests, 42.5m, 7 crew members, base  
port: Split

### PERIODS PRICE (13% VAT INCLUDED)

- **MAY, OCTOBER** 29.000€
- **JUNE, SEPTEMBER** 32.000€
- **JULY, AUGUST** 35.000€

All prices are based on the EURO.

\* Cabin specifications: 8 double, 6 triple and 6 twin cabins

\* Minimum number of guests: 26 (or if the smaller group – that is acceptable, but the obligatory half board needs to be paid up to the minimum numbers)

### BOAT RENTAL PRICES INCLUDE:

- ✓ Accommodation on the yacht
- ✓ Cruising permits
- ✓ Cruising area in the Adriatic Sea
- ✓ Yacht insurance and passengers insurance
- ✓ Croatian VAT
- ✓ Sojourn taxes
- ✓ Fuel for main engines up to 4 hours cruising per day
- ✓ Fuel for generator running 24/h day
- ✓ Air conditioning 24h daily
- ✓ Unlimited drinking water
- ✓ Port fees (not ACI marina nor private marinas)
- ✓ Use of tender for transport to/from port
- ✓ 7 crew members: Captain, 2 Sailors, Chef, Sous Chef, Waiter, Maid
- ✓ WiFi Internet service on the whole ship

## LUPUS MARE MINI CRUISER

- ✓ English speaking cruise director
- ✓ Welcome drink
- ✓ Captain's dinner
- ✓ Fresh fruit available all-day
- ✓ Basic room cleaning service daily
- ✓ Complete linen and towels – changed once a week
- ✓ One beach towel per guest/week
- ✓ Use of leisure equipment on board, tender 4,5 m + Yamaha 60 HP (gasoline for tender 2 hours daily)
- ✓ Play Station 4
- ✓ Wages and food for the crew

### BOAT RENTAL PRICE DOES NOT INCLUDE:

- Food, drink/beverages
- Personal expenses
- More than 4h of navigation per day (each extra hour is 150 EUR) •
- Transfer fee to and from airport/hotel
- Guided tours
- National park entries
- Crew tips (usually around 10% of charter fee; not obligatory)

### LEISURE EQUIPMENT:

- ✓ A swimming platform at the rear, with 2 freshwater showers
- ✓ Snorkelling or fun equipment
- ✓ 2 x canoe/kayak
- ✓ 2 x SUP
- ✓ Inflatable mattresses
- ✓ Fishing equipment
- ✓ TV in the saloon
- ✓ Board games.

### **FOOD OPTIONS** (per person per week):

- ✓ Half board (breakfast and lunch) - 390€
- ✓ Full board (breakfast, lunch and dinner) - 550€

### **DRINKS OPTIONS** (per person per week):

- ✓ Drinks and beverages can be taken at the boat bar and paid at the end of the cruise according to consumption by bar price list
- ✓ All-inclusive domestic drink package (190€ per person includes): Croatian quality wine, local Croatian beer, spirits, soft drinks, natural and mineral water, milk, tea and coffee (foreign liquors and wines are not included in this package) ✓
- All-inclusive non-alcoholic drink package per person: 90€
- ✓ Drinks and beverages completely supplied by clients - corkage fee: 700€ per week for the whole group

\*IMPORTANT NOTE: If all-inclusive option is taken, please note it includes Croatian quality wines from standard boat bar offer. The specially ordered wines and premium wines have an extra cost; foreign alcoholic drinks (like vodka, whiskey, wines, gin, champagnes etc.) have extra cost by bar prices if consumed.

### **OBLIGATORY EXTRAS:**

- ✓ Half board - 390€ person/week

### **OPTIONAL EXTRAS:**

- ✓ Full board – 550€ person/week
- ✓ Tickets for national parks
- ✓ Transfers/Minivan transfers
- ✓ One-way delivery fee: 1.500€
- ✓ Extra navigation: 150€/h
- ✓ Marina fees

## REMARKS:

- ✓ Food for children 0-2 years: no charge
- ✓ Food for children 2-12 years: 50% off
- ✓ **Payment: 50% of the boat rental price after you sign the contract, 50% of the boat rental price 45 days before charter date**